

Message Text

UNCLASSIFIED

PAGE 01 CAPE T 00571 181338Z
ACTION AF-10

INFO OCT-01 ISO-00 EB-08 /019 W
-----181605Z 122389 /53
R 180942Z APR 77
FM AMCONSUL CAPE TOWN
TO USDOC WASHDC
INFO SECSTATE WASHDC 5969

UNCLAS CAPE TOWN 0571

E.O.11652:N/A
TAGS: BBSR,SF
SUB: PRIVATE TRADE OPPORTUNITY

1. 791/02/P0011

2. 041877

3. T. WILLIAMS

4. 791 SOUTH AFRICA

5. AIDR

6A. REPLY TO --

6B. M VEATER, DIV. MANAGER: IRRIGATION

6A. DOWSON & DOBSON LTD
412 VOORTREKKER ROAD
MAITLAND 7405

7. CABLE: DOWNRIGHT TEL: 021/513311

8. --

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9. 101-111 9(A) DIRECT SALE TO END USER. DEALERSHIP.

10. 3522XXX/ FERTILIZER APPLICATORS TO IRRIGATION SYSTEMS

3523XXX/ MECHANISED BOOM AND PIVOT IRRIGATORS FOR
HIGH CROPS

3494XXX/ CONTROL EQUIPMENR FOR AUTOMATED IRRIGATION
SYSTEMS, SPRINKLER EQUIPMENT

3569ZZZ/ FILTRATION EQUIPMENT FOR MICRO SYSTEMS AND
OTHER EQUIPMENT

ANNUAL POTENTIAL FOR THIS TRADE OPPORTUNITY ESTIMATED TO BE IN
REGION OF R200,000 (R317-) \$1.15).

DOWSON & DOBSON ARE PART OF THE AFROX GROUP OF COMPANIES QUOTED
ON THE JOHANNESBURG STOCK EXCHANGE WITH A CAPITAL EMPLOUED
FIGURE OF R64.5 MILLION (R317-) \$1.15) IN 1975, AND ARE AN ACTIVE
AND SUCCESSFUL GROUP ON THE SOUTH AFRICAN BUSINESS SCENE.
THEY WERE
FOUNDED IN 1922, HAVE OVER 1000 EMPLOYEES IN THEIR ORGANIZATION
AND MAINTAIN 18 BRANCHES THROUGHOUT S.AFRICA IN ALL THE LARGER
CENTERS WITH AN ANNUAL TURNOVER OF PLUS/MINUS R40,000,000.

THEY ARE ALSO INVOLVED IN THE MINING, WATER PIPING AND PUMPING,
MARINE RADAR AND SONAR EQUIPMENT, SEWERAGE AND ELECTRICAL FIELDS,
ALSO MEDICAL SUPPLIES. THEY ARE SENDING TWO SENIOR STAFF TO THE
US EARLY JUNE AND WILL DECIDE WHICH AREAS TO VISIT WHEN THEY HAVE
RECEIVED POSITIVE BUSINESS LEADS AND DIRECT PURCHASE OPPORTUNITIES,
AND POSSIBLY AT A LATER DATE EXAMING THE PROSPECTS FOR LICENSING
ARRA.3,5 , WITH US FIRMS FOR AGRICULTURAL IRRIGATION
EQUIPMENT. TOWARDS THE END OF JUNE THEY WILL BE VISITING
HAWAII FOR THE PURPOSE OF STUDYING UP TO DATE METHODS OF
IRRIGATION OF SUGAR CANE.

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BANK REPORT FAVORABLE.

WHITE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 18-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977CAPET00571
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
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Film Number: D770134-0192
Format: TEL
From: CAPE TOWN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770448/aaaabpih.tel
Line Count: 100
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Litigation Codes:
Litigation History:
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Message ID: eac6cba3-c288-dd11-92da-001cc4696bcc
Office: ACTION AF
Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 07-Dec-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2779128
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BBSR, SF
To: COM
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/eac6cba3-c288-dd11-92da-001cc4696bcc
Review Markings:
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